



ASIAN PACIFIC
AMERICAN FILM

December 17, 2016

To whom it may concern:

It's my pleasure to provide my recommendation for Paul Marengo, APA Film's Festival Director and Director of Development. Paul has volunteered for APA Film, Inc. since 2009. Paul is an organizational whiz who can work on multi-layered tasks and balance multiple projects concurrently. Paul's strong human relations skills enabled him to interface very effectively with many different constituencies including sponsors, patrons, volunteers, and embassy personnel.

This year Paul has expanded our embassy program allowing us to partner with many embassies including the Japanese, Korean, and Philippine Embassies. In 2017, Paul has expanded our Embassy program further to include panel discussions such as our panel discussion on the impact of women in the male dominated film industry with the Directors of DC's and the Filipino's Film Offices.

Paul has further APA Film's impact in the film industry by creating additional educational opportunities. This year, Paul created a partnership with the DC Shorts Film Festival where he created a full day of seminars for actors including seminars on headshots, resumes, actor's resources, and finally, working with filmmakers.

Lastly, as Director of Development, Paul has expanded our fundraising ability where he secured half our organizational budget through government funding and the other half through sponsorships. Paul has my highest recommendation. Please don't hesitate to contact me if you have any questions. Thank you for your time and attention.

Sincerely,

Zhibo Lai, Associate Director
Asian Pacific American Film, Inc.

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